

# DEALER QUICK REFERENCE GUIDE

## Northwest Core Funds

	MER		FUND CODES						COMMISSIONS					TRAILER FEES				INVESTMENT			
	A-Series	F-Series	Front	Back	Volume Sales	Low Load	F-Series	I Series	Front	Back	Volume Sales	Low Load	F-Series	Front	Back	Volume Sales	Low Load	F-Series	Minimum Initial	Minimum Subsequent	Minimum PAC
Money Market	0.74%	n/a	NWT140	NWT241	NWT341	NWT840	n/a	n/a	0-6%	n/a	n/a	n/a	n/a	0.25%	n/a	n/a	n/a	n/a	\$500	\$50	\$50
Canadian Bond	1.88%	1.09%	NWT126	NWT227	NWT327	NWT826	NWT527	NWT727	0-6%	4%	1%	3%	n/a	0.75%	0.25%	0.50%	0.50%	n/a	\$500	\$50	\$50
Canadian Equity	2.53%	1.47%	NWT108	NWT209	NWT309	NWT808	NWT509	NWT709	0-6%	5%	1%	3%	n/a	1%	0.50%	1%	1%	n/a	\$500	\$50	\$50
Growth and Income	2.55%	1.49%	NWT106	NWT207	NWT307	NWT806	NWT507	NWT707	0-6%	5%	1%	3%	n/a	1%	0.50%	1%	1%	n/a	\$500	\$50	\$50
Canadian Dividend	2.48%	1.42%	NWT128	NWT229	NWT329	NWT828	NWT529	NWT729	0-6%	5%	1%	3%	n/a	1%	0.50%	1%	1%	n/a	\$500	\$50	\$50
U.S. Equity	2.87%	1.81%	NWT132	NWT233	NWT333	NWT832	NWT533	NWT733	0-6%	5%	1%	3%	n/a	1%	0.50%	1%	1%	n/a	\$500	\$50	\$50
Global Equity	2.87%	1.81%	NWT110	NWT211	NWT311	NWT810	NWT511	NWT711	0-6%	5%	1%	3%	n/a	1%	0.50%	1%	1%	n/a	\$500	\$50	\$50
Global Growth and Income	2.98%	1.92%	NWT144	NWT245	NWT345	NWT844	NWT545	NWT745	0-6%	5%	1%	3%	n/a	1%	0.50%	1%	1%	n/a	\$500	\$50	\$50
EAFE	2.87%	1.81%	NWT130	NWT231	NWT331	NWT830	NWT531	NWT731	0-6%	5%	1%	3%	n/a	1%	0.50%	1%	1%	n/a	\$500	\$50	\$50

## Northwest Specialty Funds

	MER		FUND CODES						COMMISSIONS					TRAILER FEES				INVESTMENT			
	A-Series	F-Series	Front	Back	Volume Sales	Low Load	F-Series	I Series	Front	Back	Volume Sales	Low Load	F-Series	Front	Back	Volume Sales	Low Load	F-Series	Minimum Initial	Minimum Subsequent	Minimum PAC
Specialty Growth Inc.	2.28%	1.33%	NWT134	NWT235	NWT335	NWT834	NWT535	NWT735	0-6%	5%	1%	3%	n/a	1%	0.50%	1%	1%	n/a	\$500	\$50	\$50
Specialty Innovations	2.62%	1.56%	NWT116	NWT217	NWT317	NWT816	NWT517	NWT717	0-6%	5%	1%	3%	n/a	1%	0.50%	1%	1%	n/a	\$500	\$50	\$50
Specialty Global High Yield Bond	2.13%	1.33%	NWT142	NWT243	NWT343	NWT842	NWT543	NWT743	0-6%	4%	1%	3%	n/a	0.75%	0.25%	0.50%	0.50%	n/a	\$500	\$50	\$50
Specialty Equity	2.56%	1.77%	NWT118	NWT219	NWT319	NWT818	NWT519	NWT719	0-6%	5%	1%	3%	n/a	0.75%	0.50%	0.75%	0.75%	n/a	\$500	\$50	\$50
Specialty High Yield Bond	2.08%	1.29%	NWT102	NWT203	NWT303	NWT802	NWT503	NWT703	0-6%	4%	1%	3%	n/a	0.75%	0.25%	0.50%	0.50%	n/a	\$500	\$50	\$50

## Northwest Quadrant Portfolios

	MER		FUND CODES						COMMISSIONS					TRAILER FEES				INVESTMENT			
	A-Series	F-Series	Front	Back	Volume Sales	Low Load	F-Series	I Series	Front	Back	Volume Sales	Low Load	F-Series	Front	Back	Volume Sales	Low Load	F-Series	Minimum Initial	Minimum Subsequent	Minimum PAC
Quadrant Conservative Portfolio	2.26%	1.36%	NWT162	NWT263	NWT363	NWT862	NWT563	n/a	0-6%	4%	1%	3%	n/a	0.95%	0.50%	0.75%	0.75%	n/a	\$2000	\$125	\$125
Quadrant Income Portfolio	2.31%	1.36%	NWT164	NWT265	NWT365	NWT864	NWT565	n/a	0-6%	4%	1%	3%	n/a	0.95%	0.50%	0.75%	0.75%	n/a	\$2000	\$125	\$125
Quadrant Balanced Portfolio	2.43%	1.48%	NWT172	NWT273	NWT373	NWT872	NWT573	n/a	0-6%	5%	1%	3%	n/a	1.00%	0.50%	0.75%	0.75%	n/a	\$2000	\$125	\$125
Quadrant Balanced Growth Portfolio	2.55%	1.54%	NWT166	NWT267	NWT367	NWT866	NWT567	n/a	0-6%	5%	1%	3%	n/a	1.20%	0.70%	1%	1%	n/a	\$2000	\$125	\$125
Quadrant Growth Portfolio	2.63%	1.62%	NWT174	NWT275	NWT375	NWT874	NWT575	n/a	0-6%	5%	1%	3%	n/a	1.20%	0.70%	1%	1%	n/a	\$2000	\$125	\$125
Quadrant Global Growth Portfolio	2.79%	1.78%	NWT170	NWT271	NWT371	NWT870	NWT571	n/a	0-6%	5%	1%	3%	n/a	1.20%	0.70%	1%	1%	n/a	\$2000	\$125	\$125
Quadrant Global Equity Portfolio	2.90%	1.84%	NWT176	NWT277	NWT377	NWT876	NWT577	n/a	0-6%	5%	1%	3%	n/a	1.20%	0.70%	1%	1%	n/a	\$2000	\$125	\$125
Quadrant All Equity Portfolio	2.69%	1.63%	NWT168	NWT269	NWT369	NWT868	NWT569	n/a	0-6%	5%	1%	3%	n/a	1.20%	0.70%	1%	1%	n/a	\$2000	\$125	\$125

## Corporate Class - Core Funds

	MER		FUND CODES						COMMISSIONS				TRAILER FEES				INVESTMENT				
	A-Series	F-Series	Front	Back	Volume Sales	Low Load	F-Series	I Series	Front	Back	Volume Sales	Low Load	F-Series	Front	Back	Volume Sales	Low Load	F-Series	Minimum Initial	Minimum Subsequent	Minimum PAC
Short Term Corporate Class	0.84%	n/a	NWT4140	NWT4241	NWT4341	NWT4840	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
Canadian Equity Corporate Class	2.63%	n/a	NWT4108	NWT4209	NWT4309	NWT4808	n/a	n/a	0-6%	5%	1%	3%	n/a	1%	0.50%	1%	1%	n/a	\$500	\$50	\$50
Canadian Dividend Corporate Class	2.58%	n/a	NWT4128	NWT4229	NWT4329	NWT4828	n/a	n/a	0-6%	5%	1%	3%	n/a	1%	0.50%	1%	1%	n/a	\$500	\$50	\$50
Growth & Income Corporate Class	2.65%	n/a	NWT4106	NWT4207	NWT4307	NWT4806	n/a	n/a	0-6%	5%	1%	3%	n/a	1%	0.50%	1%	1%	n/a	\$500	\$50	\$50
U.S. Equity Corporate Class	2.97%	n/a	NWT4132	NWT4233	NWT4333	NWT4832	n/a	n/a	0-6%	5%	1%	3%	n/a	1%	0.50%	1%	1%	n/a	\$500	\$50	\$50
EAFE Corporate Class	2.97%	n/a	NWT4130	NWT4231	NWT4331	NWT4830	n/a	n/a	0-6%	5%	1%	3%	n/a	1%	0.50%	1%	1%	n/a	\$500	\$50	\$50
Global Equity Corporate Class	2.97%	n/a	NWT4110	NWT4211	NWT4311	NWT4810	n/a	n/a	0-6%	5%	1%	3%	n/a	1%	0.50%	1%	1%	n/a	\$500	\$50	\$50
Global Growth & Income Class	3.08%	n/a	NWT4144	NWT4245	NWT4345	NWT4844	n/a	n/a	0-6%	5%	1%	3%	n/a	1%	0.50%	1%	1%	n/a	\$500	\$50	\$50

## Corporate Class - Specialty Funds

	MER		FUND CODES						COMMISSIONS				TRAILER FEES				INVESTMENT				
	A-Series	F-Series	Front	Back	Volume Sales	Low Load	F-Series	I Series	Front	Back	Volume Sales	Low Load	F-Series	Front	Back	Volume Sales	Low Load	F-Series	Minimum Initial	Minimum Subsequent	Minimum PAC
Specialty Equity Corporate Class	2.66%	n/a	NWT4118	NWT4219	NWT4319	NWT4818	n/a	n/a	0-6%	5%	1%	3%	n/a	0.75%	0.50%	0.75%	0.75%	n/a	\$500	\$50	\$50
Specialty Innovations Corporate Class	2.72%	n/a	NWT4116	NWT4217	NWT4317	NWT4816	n/a	n/a	0-6%	5%	1%	3%	n/a	1.00%	0.50%	1%	1%	n/a	\$500	\$50	\$50

## Corporate Class - Quadrant Portfolios

	MER		FUND CODES						COMMISSIONS				TRAILER FEES				INVESTMENT				
	A-Series	F-Series	Front	Back	Volume Sales	Low Load	F-Series	I Series	Front	Back	Volume Sales	Low Load	F-Series	Front	Back	Volume Sales	Low Load	F-Series	Minimum Initial	Minimum Subsequent	Minimum PAC
Quadrant Balanced Growth Corporate Class	2.65%	1.64%	NWT4166	NWT4267	NWT4367	NWT4866	NWT4567	n/a	0-6%	5%	1%	3%	n/a	1.20%	0.70%	1%	1%	n/a	\$2000	\$125	\$125
Quadrant Growth Corporate Class	2.73%	1.72%	NWT4174	NWT4275	NWT4375	NWT4874	NWT4575	n/a	0-6%	5%	1%	3%	n/a	1.20%	0.70%	1%	1%	n/a	\$2000	\$125	\$125
Quadrant Global Growth Corporate Class	2.89%	1.88%	NWT4170	NWT4271	NWT4371	NWT4870	NWT4571	n/a	0-6%	5%	1%	3%	n/a	1.20%	0.70%	1%	1%	n/a	\$2000	\$125	\$125
Quadrant Global Equity Corporate Class	3.00%	1.94%	NWT4176	NWT4277	NWT4377	NWT4876	NWT4577	n/a	0-6%	5%	1%	3%	n/a	1.20%	0.70%	1%	1%	n/a	\$2000	\$125	\$125
Quadrant All Equity Corporate Class	2.79%	1.73%	NWT4168	NWT4269	NWT4369	NWT4868	NWT4569	n/a	0-6%	5%	1%	3%	n/a	1.20%	0.70%	1%	1%	n/a	\$2000	\$125	\$125

## Deferred Sales Charge Option

Deferred sales charge schedule as a percentage of the cost during the:

	1st year	2nd year	3rd year	4th year	5th year	6th year	After 6th year
Back	6.0%	5.5%	5.0%	3.5%	2.5%	1.5%	nil
Volume Sales	1.5%	1.5%	nil	nil	nil	nil	nil
Low Load	4.0%	4.0%	3.0%	1.5%	nil	nil	nil

### Free Units

In any year you may redeem without paying DSC charges, 10% of the number of units held as at December 31st of the previous year, plus 10% of the DSC units purchased in the current year.

### Volume Sales Charge and Low Load Option

The Volume Sales Charge and Low Load options are available for initial purchases of units totaling not less than \$10,000 per account for the Volume Sales and \$5,000 per account for the Low Load option. A back-end fee will be paid to the dealer by management and will not be charged to the client or the funds. A trailer fee will be paid to the dealer on a quarterly or monthly basis.

### Northwest Mutual Funds

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**NORTHWEST**  
Mutual Funds Inc.

\*Short Term Corporate Class not available for purchase. H is only available for switches from other Corporate Classes.